



A Survey Of Seniors About Their Medicare Part D Preferred Pharmacy Network Plan

*Key findings from quantitative research conducted May 2013
for*

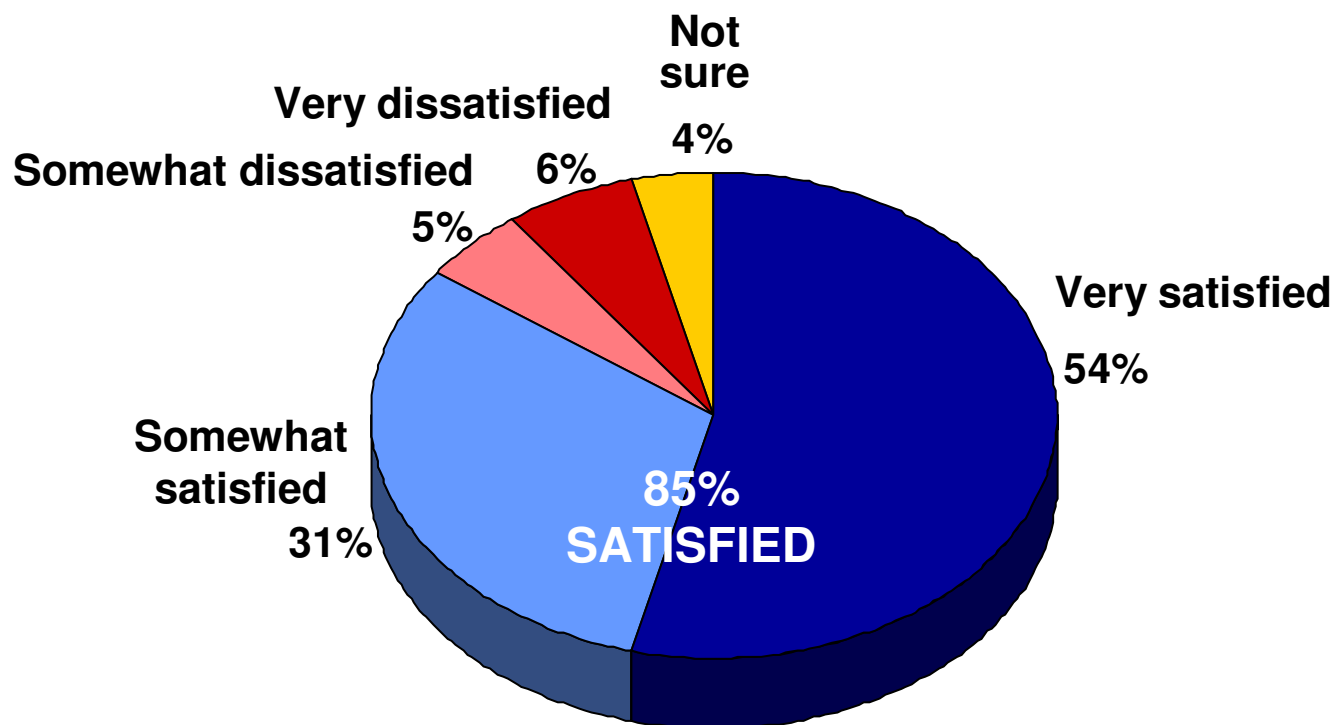


Methodology

- National survey among 400 Medicare beneficiaries enrolled in a Medicare Part D Preferred Pharmacy Network plan
- Survey conducted May 1 – 5, 2013
- Margin of error = ± 4.9 percentage points among all enrollees, higher for subgroups

Seniors are overwhelmingly satisfied with their preferred pharmacy prescription drug plans.

Generally speaking, how do you feel about your Medicare Part D prescription drug plan?

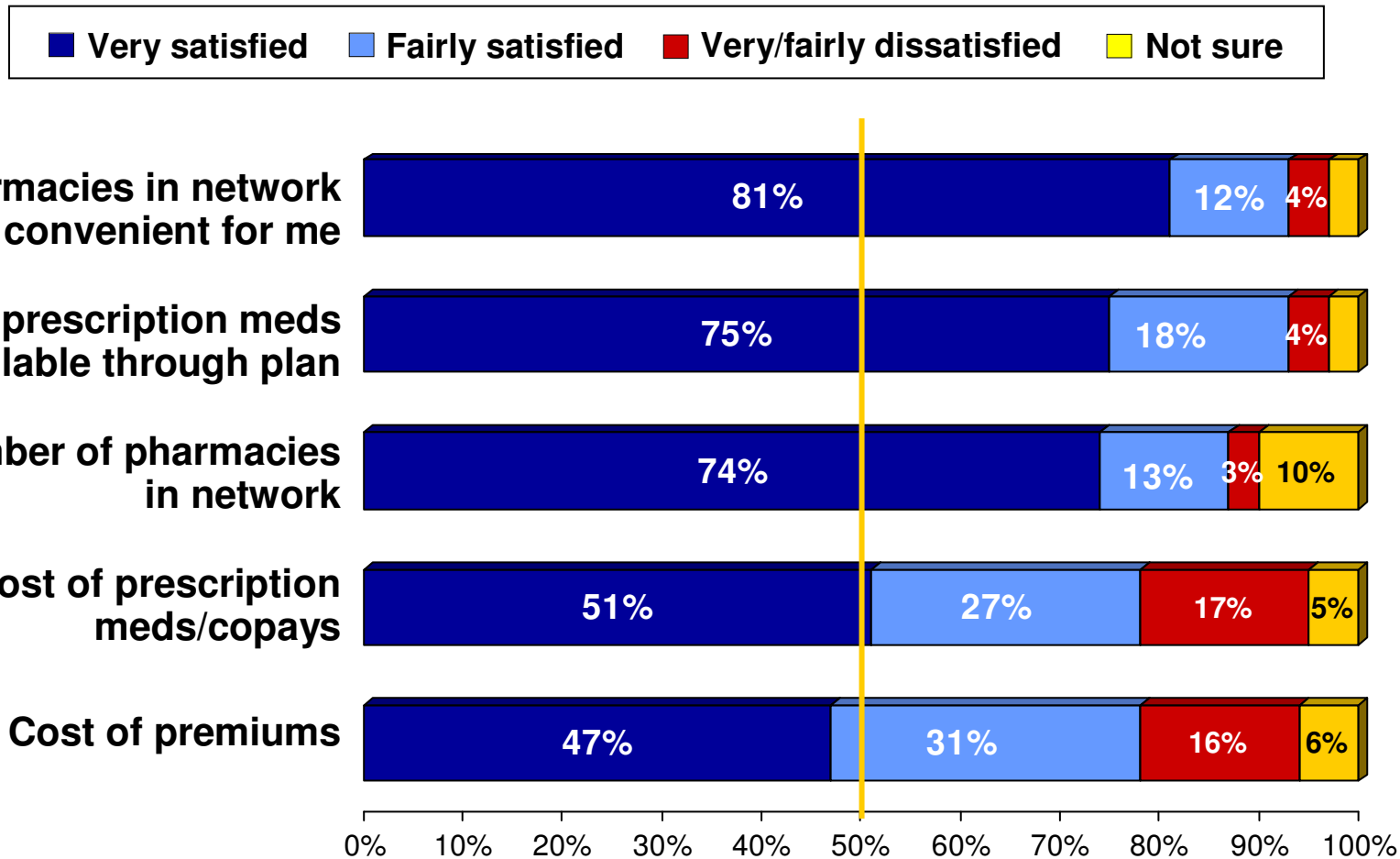


Satisfaction is high across the board.

Satisfaction With My Medicare Part D Preferred Pharmacy Network Plan:

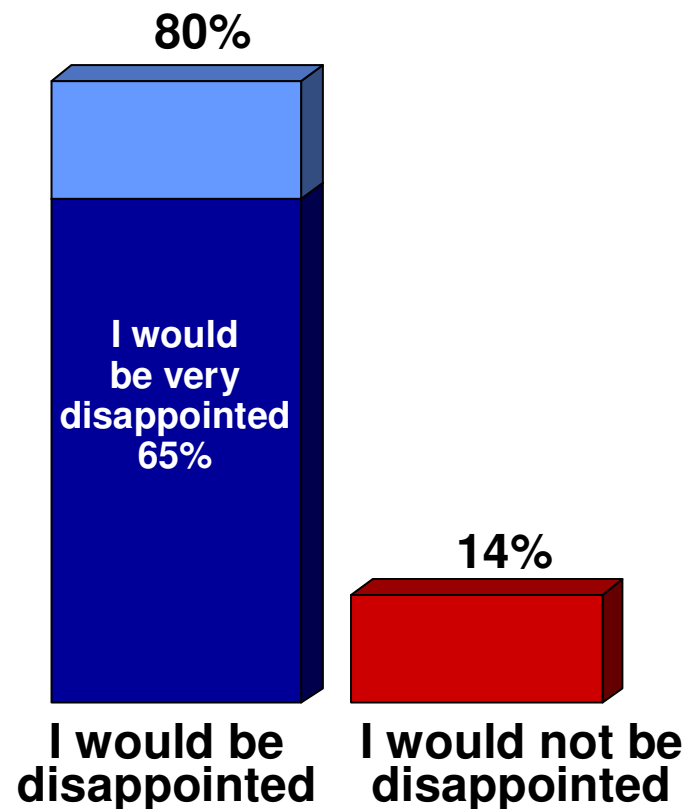
	Satisfied	Dissatisfied
All Enrollees	85%	11%
Men	83%	12%
Women	86%	11%
Age 65 to 69	79%	17%
Age 70 to 79	89%	11%
Age 80/over	87%	8%
Income under \$25K	86%	10%
Income \$25K to \$50K	86%	14%
Income over \$50K	83%	10%
Take 0-2 Rx medications	84%	11%
Take 3-5 Rx medications	87%	8%
Take 6 or more Rx medications	83%	16%
Live 2 miles or less from pharmacy	81%	14%
Live 3 miles or more from pharmacy	89%	9%

Satisfaction is very high with many aspects of the plan, including number/convenience of pharmacies, availability of medications, and copays/premiums.



Four in five seniors will be disappointed if their plan is eliminated; two-thirds will be *VERY* disappointed.

If my current plan were eliminated:



Disappointment will be high across preferred pharmacy plan enrollees.

If my current plan were eliminated, I would be:

	<u>Disappointed</u>	<u>VERY disappointed</u>
All Enrollees	80%	65%
Men	80%	63%
Women	80%	65%
Age 65 to 69	78%	58%
Age 70 to 79	84%	70%
Age 80/over	79%	64%
Income under \$25K	85%	69%
Income \$25K to \$50K	77%	64%
Income over \$50K	75%	53%
Take 0-2 Rx medications	76%	59%
Take 3-5 Rx medications	79%	66%
Take 6 or more Rx medications	84%	67%
Live 2 miles or less from pharmacy	76%	62%
Live 3 miles or more from pharmacy	87%	69%

Higher costs is the most frequently cited reason that seniors will be disappointed if their plan is eliminated.

Why would you feel disappointed if your current plan were no longer available to you?

Aggregated Volunteered Responses	In Their Own Words
Cost of prescriptions: won't be able to afford my medicines 24%	<i>"I could not make it; I would not have the money for the drugs."</i>
Cost: will be too costly, more expensive, a financial burden 20%	<i>"I'd have to do something to come up with the money."</i>
Happy with my plan, like it, comfortable, working well 8%	<i>"I would feel that the government is giving up on seniors."</i>
Will have to start searching again, start looking again, a hassle 8%	<i>"Because not being able to afford my meds is a real hardship."</i>
Convenient 5%	<i>"It would be like trying to cross the lake without a paddle."</i>
Premiums, copays 4%	

The cost of premiums and copays are the most important considerations for seniors in selecting their preferred pharmacy plan.

These were my two most important considerations when I selected my current plan:

