A World Without Pharmacy Benefit Companies...

Pharmacy benefit companies play an important and unique role in the drug supply and payment chain. While they are best known for lowering drug costs through negotiating rebates from drug companies, they provide many more services across the drug supply chain. Employers, labor unions, health plans, government agencies, drug companies, pharmacies, and most importantly patients all benefit from pharmacy benefit company services.

Pharmacy benefit companies provide critical services that make drugs affordable for patients, saving $148 billion each year.

- Negotiate drug company rebates
- Promote generics
- Create pharmacy networks
- Improve accessibility with mail pharmacy
- Improve patient health outcomes
- Reduce tax distortions
- Reward drug innovation

...Means Employers Would Have to Go it Alone.

If employers and other organizations were forced to act as their own pharmacy benefit company, they would lose out on 40% of the total value of the services provided by PBMs, costing them $58 billion each year. Under this scenario, drug companies would benefit and keep part of the savings that should go to employers and patients.

Source: Casey Mulligan. 2022. The Value of Pharmacy Benefit Management. Note: For a brief explanation of these services, see PBMs Create $145 Billion in Value Annually, a 7:1 ROI for the Health Care System.

ABOUT PCMA

PCMA is the national association representing America’s pharmacy benefit companies. Pharmacy benefit companies are working every day to secure savings, enable better health outcomes, and support access to quality prescription drug coverage for more than 275 million patients. Learn more at www.pcmanet.org.